Headline: Round A Investor (RAIN) programme

SINGAPORE MANAGEMENT UNIVERSITY: Institute of Innovation & Entrepreneurship, in partnership with Pan-Asian venture Development Platform (PAVD), has jointly launched a programme called “Round A Investor (RAIN)”, for practice Chinese University. The RAIN programme provides hands-on training for investors to learn the art of doing the Round A in Chinese and the Round A funding of early-stage ventures.

This is a like-minded programme, as it aims to become a platform for China and Singapore, and to serve as a bridge to share-deal sources, collaborate in due diligence and co-invest together. They will be invited to advise future start-ups and programmes as observers or instructors. PAVD is a fully funded entity under the ISME programme.

Three of the key instructors are Professor Lili Zhou and Gary Gobbo — security advisor to the Edge Singapore — and Joana Pouliot for the programme, as well as an array of experts and thought leaders.

Chau is a founder of Edge Singapore and Chief Business Officer of the SMU Business School. He is chairman of PAVD.

Chau is a former professor of the Imperial College Business School in London. He was awarded a fellowship by the UK’s Economic and Social Research Council to write on resource-constrained and innovative ventures.

What is the objective of the RAIN programme?

Chau is an executive programme for aspiring investors to learn the craft of venture investment within a like-minded group that is significantly different from the others. Their aim is to build a network of the angel investment community in the region, through the provision of systematic and hands-on coaching, and a convening platform through the PAVD programme.

Chau is a co-founder and Director of the Institute of Innovation & Entrepreneurship, as well as a director of the ISME programme.

How do you identify and contact angel investors?

Chau is a new and innovative programme that combines both Round A and Round B investment opportunities.

George SMU, with its renowned business entrepreneurs, is a leader in family office research. Family offices and local/foreign family offices are members of the IFPI. The RAIN programme will be discussing the techniques of performing due diligence for angel investors. The programme, which usually do not have the luxury of an elaborate background office to support due diligence. We will be focusing on investor protection, which is a key concern in the family offices’ Due Diligence is a very important task. After all, in early-stage ventures, there is very much financial due diligence we can do, although we do have a section showing participants how to evaluate new economy ventures.

During the programme, we will be discussing different types of ventures, including social ventures, and we will also be looking at family office planning and allocation for venture capital as an asset class.

Who are the candidates for this programme and what are the links with PAVD?

Chau is a target investor, SMU alumni and students from MBA programmes. The programme is jointy organised by SMU IIE and ISME. PAVD is the largest funding platform in the world. Its fund managers collectively manage USD10 billion ($12.5 billion). PAVD also represents a large number of investors, consisting largely of Chinese investors. Chinese investors, venture capital, insurance companies, family offices, private-equity investors and a sovereign wealth fund. Insurace.

Hong Kong and China family offices are investors in PAVD. The programme is open to all interested family offices and the programme is open to all interested family offices. Family offices allocate some funds into venture investments.

How do you reach family offices?

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Could you give us a flavour of the contents of your lecture?

Chau is a seasoned and experienced advisor to many of the world’s leading investors. He is a frequent speaker at various conferences and seminars on venture capital and private equity in Asia. His insights into the dynamics of the global venture capital market are highly sought after by investors and entrepreneurs across the region. He is also a regular contributor to various publications, including The Financial Times, Wall Street Journal, and the Asia Venture Capital Journal.

Institute of Innovation & Entrepreneurship